

## Dynamic Energy Procurement. Providing wholesale clarity.



# Navigating complexity.

#### Fixed or flexible we have it all

With business costs rising, utility expenditure is undoubtedly going to feature highly on your cost reduction agenda for the foreseeable future.

- Energy prices, particularly electricity and gas, have risen dramatically over the last decade influenced by market fundamentals and geopolitical events
- Water has been deregulated and greater competition is now predicted
- Procurement for these utilities has the potential to be complex and for many organisations, a little mysterious

Control Energy Costs is a market leader in electricity, gas and water. If you want control of your energy costs, that is exactly what we will help you do!

## Key benefits of working with Control Energy Costs.

- A service developed around the needs and wants of your business
- A dedicated client manager
- A dedicated market analyst
- A suite of fixed or flexible options
- Budget assurance through a fully managed rolling hedged strategy
- Supply contract optimisation
- Market analysis
- Access to CECIL



CECIL is our cost, carbon and consumption dashboard. It was developed in - house, is unique to the industry and is continually developed to ensure that we remain ahead of the competition.

### How we can help you.

#### Understanding dynamic energy procurement

Our dynamic energy procurement specialists will work with you to determine your perceived strategy, whether that be based on budget assurance or appetite for risk, focussing on what your business needs - not just today but going forward.

- We focus on the contractual detail to ensure absolute transparency
- We will keep you updated with changes in underlying energy costs, legislation and third party charges, and make sure you are aware of market trends
- We will make sure you are aware of renewable/green purchasing options where these are a requirement

Control Energy Costs has been active in the procurement market since 1981, delivering savings and advice to our clients. Our transparent fee structure and dependable advice ensure you and your business are empowered to make the best choice.

#### Fixed price purchasing

For organisations that focus on knowing what they will be paying in advance, our fixed price purchasing options will provide the security of known costs for an agreed period. Fixed price contracts are well served by our procurement team, focussing on suppliers that provide a fully transparent product, combined with secure billing processes that ensure you can get on with what you do best ... running your business.

#### **Flexible purchasing**

By contrast, our flexible purchasing option means you can choose to take advantage of market fluctuations in wholesale pricing. With our service, you can have access to a market that was once reserved only for the largest organisations. The unique appeal of our Dynamic Energy Procurement approach is its flexibility and adaptability.

#### **Securing best prices**

Whichever route you choose, our dedicated team of market analysts will work with you to reach the best acceptable price. Control Energy Costs took the decision several years ago to dispel the smoke and mirrors approach to third party pricing, opting instead to provide concise, transparent fees to all our clients.

# Working in partnership.

#### With your best interests at heart

**Our clients depend on us** – we keep our promises, take ownership of problems and provide good advice and long-term energy cost management solutions with their best interests at heart. Our clients trust our knowledge, skills and experience.

We are forensic in our approach – investigation, analysis and attention to detail. We unpick details so that we can help you compare different options, including our bespoke solutions, on a like-for-like basis and choose the best fit for your business.



We are progressive – whilst we have been in business since 1981, we always have an eye on the future, with the development of new services and building our knowledge, as well as helping clients prepare for changes in technology and legislation.

**Finally, we are focussed.** We are committed to creating long-term relationships built on trust and mutual confidence. We approach our service delivery in a manner that is both strategic and systematic and we never forget our ultimate purpose-negotiating the best deals for our clients and providing outstanding service.



### And breathe.

### You can contact us on 01737 556631 or by email at sales@cec.uk.com

#### cec.uk.com

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